

pTo,

Date: 28<sup>th</sup> January, 2025

The Listing and Compliance Department,  
National Stock Exchange of India Limited  
Exchange Plaza, 5<sup>th</sup> Floor,  
Plot No. C/1, G block,  
Bandra Kurla Complex,  
Bandra East, Mumbai – 400051  
Script Code: SM – INFOBEAN

The Manager,  
Listing Dept.  
BSE Limited  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai-400001  
MH- IN  
SYMBOL: INFOBEAN  
Scrip Code: 543644

**Subject** : **Press Release**

Dear Sir/Madam,

Please find attached press release announcing the results of the third quarter ended on 31<sup>st</sup> December, 2024.

You are requested to please take the same on your records.

Thanking You  
Yours Faithfully

Enclosed: Press Release

**For InfoBeans Technologies Ltd**

**Surbhi Jain**  
**Company Secretary and Compliance Officer**

## InfoBeans Q3 PAT Surges by 27%

InfoBeans Technologies Limited (NSE: INFOBEAN, BSE:543644), a global AI led design and engineering company, announced its financial results for the third quarter of FY 2024-25. The company showcased remarkable growth, posting a 6% year-over-year revenue growth and an improvement in profitability, with a 12% increase in EBITDA margins and a jump of 27% in PAT margins compared to the same period last year. In USD terms, the revenue increased by 5%.

Major highlights of Quarter Oct-Dec 2024

| (₹ in crores)  | Dec 2024 | Dec 2023 | YoY | Sep 2024 | QoQ   |
|----------------|----------|----------|-----|----------|-------|
| <b>Revenue</b> | ₹ 100    | ₹ 94     | 6%  | ₹ 102    | (3)%  |
| <b>EBITDA</b>  | ₹ 18     | ₹ 16     | 12% | ₹ 23     | (24)% |
| <b>PAT</b>     | ₹ 7      | ₹ 6      | 27% | ₹ 12     | (44)% |

Avinash Sethi, co-founder of InfoBeans, commented on the company's performance, stating that *'even after factoring the annual appraisals effective from October 2024, the company's profitability improved due to the increased client demand and constant optimization efforts. To double down on our growth, we have onboarded Mr. Harmeet Bhatia as Chief Revenue Officer to drive our organic growth engine and help us create long-term value for our clients.'*

During the quarter, InfoBeans has been appraised at **CMMI Level 5**, the highest maturity level in process excellence, and has signed six new clients including three large enterprises and one large non-profit organization. The company remains committed to aggressively investing in sales efforts, high-growth teams, and relationships with major enterprise clients.

### About InfoBeans

InfoBeans specializes in design-led AI and software solutions for its enterprise clients to solve their most complex business problems. Strengthened by the partnership with Salesforce, ServiceNow, Microsoft, and agineo, our services enable corporations to transform their businesses and gain a competitive advantage digitally. InfoBeans Foundation, our CSR arm, helps underprivileged sections of society become



employable through our free one-year training programs.

Creating WOW! is not just a tagline for us; it's our religion!

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